

2013 LEADERSHIP INSTITUTE OCTOBER 16-18, 2013 JACKSON, WYOMING

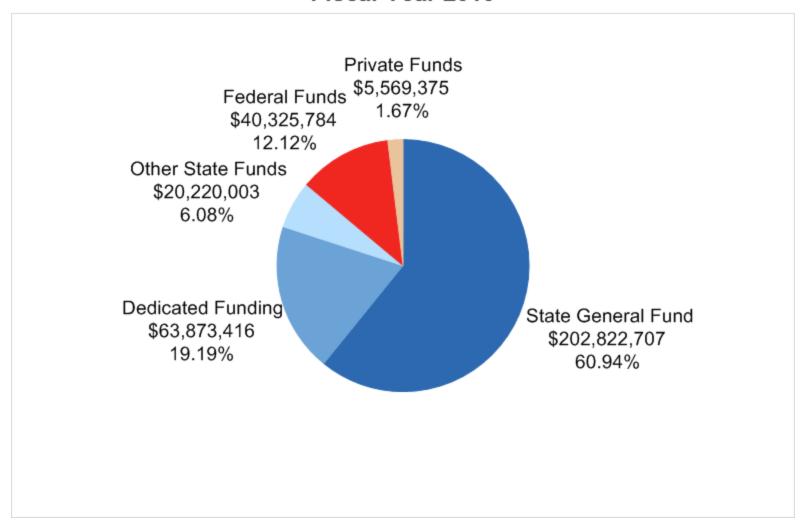
Beyond State General Funds

NASAA Dialogue Session October 18, 2013

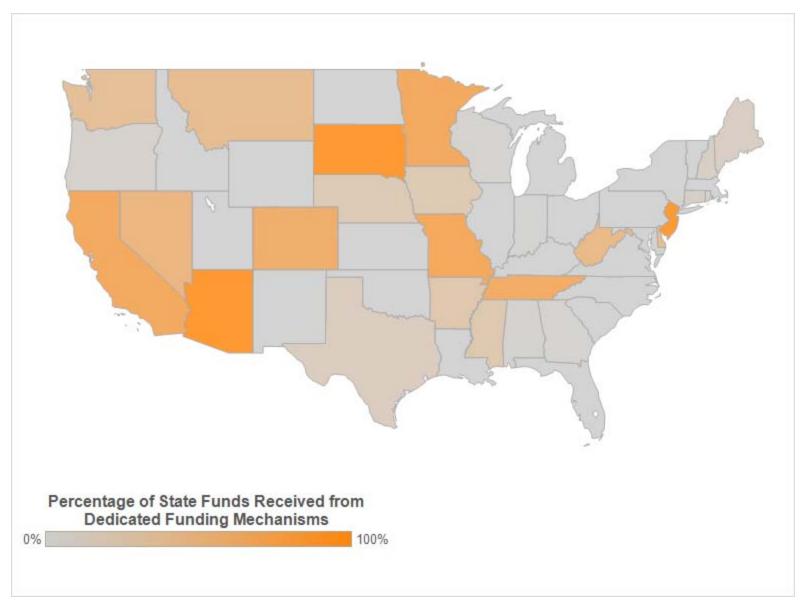
Henry Clapp, Research Associate, NASAA

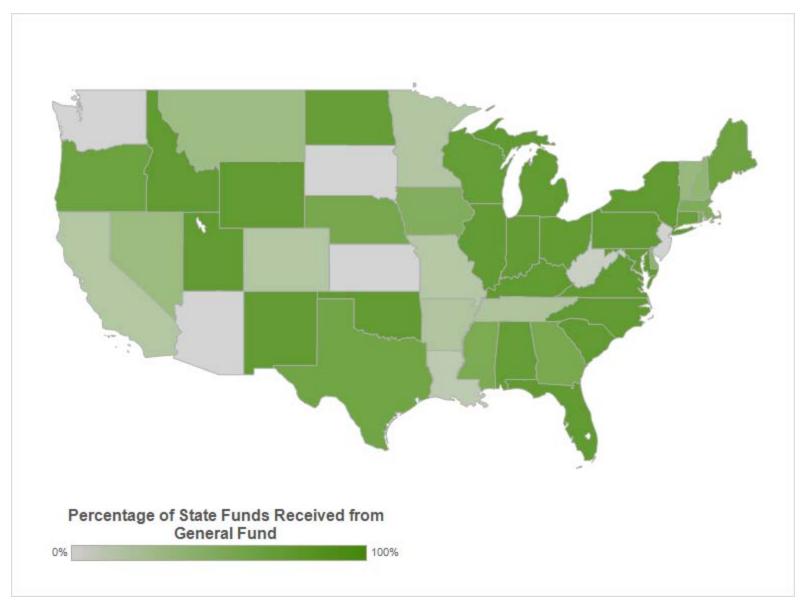
Sources of State Arts Agency Revenue

Fiscal Year 2013

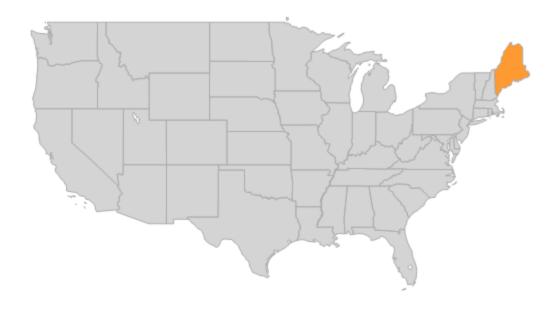


Beyond State General Funds: Dialogue Session Source: NASAA Fiscal Year 2013 SAA Revenues Survey





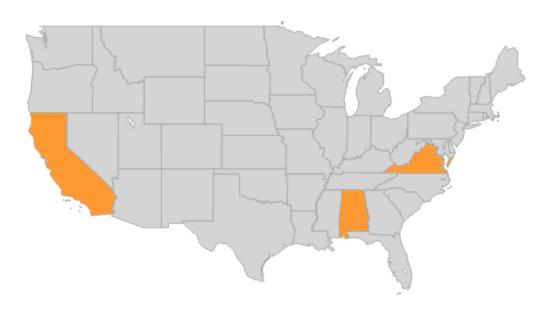
Bonds



Type Bonds

| State | Bonds |
|-------------|-----------|
| Maine | \$107,168 |
| Grand Total | \$107,168 |

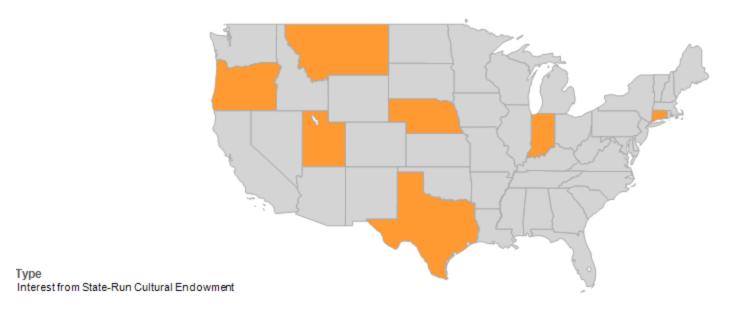
Income Tax Check-Off Dollars



Type Income Tax Check-Off Dollars

| State | Income Tax Check-Off Dollars |
|-------------|------------------------------|
| California | \$400,000 |
| Virginia | \$8,000 |
| Alabama | \$7,000 |
| Grand Total | \$415,000 |

Interest from State-Run Cultural Endowment

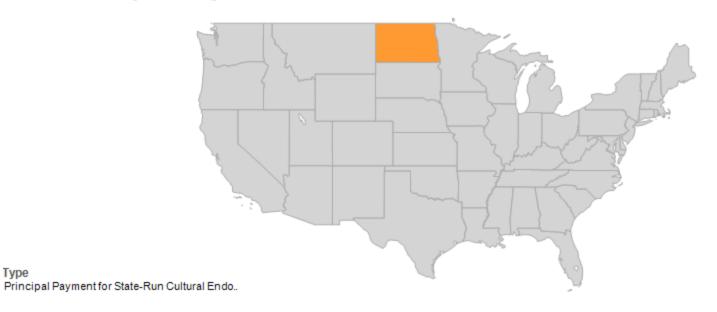


| State | Interest from State-Run Cultural Endowment |
|--------------------|--|
| Connecticut | \$620,700 |
| Montana | \$524,623 |
| Nebraska | \$411,800 |
| Oregon | \$134,014 |
| Texas | \$43,426 |
| Indiana | \$35,000 |
| Utah | \$6,078 |
| Grand Total | \$1,775,641 |

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Principal Payment for State-Run Cultural Endowment

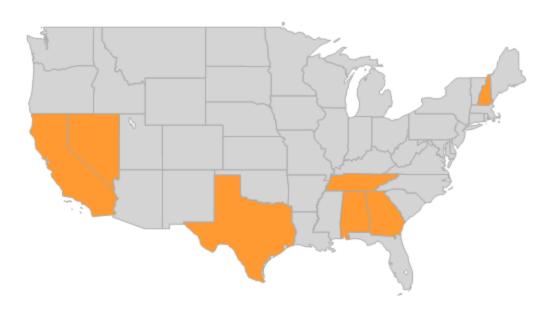


State Principal Payment for State-Run Cultural Endowment

North Dakota \$5,500

Grand Total \$5,500

License Plate Sales



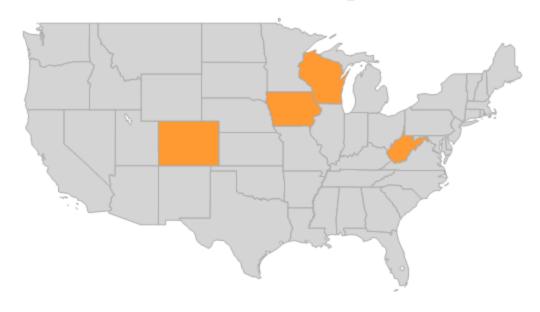
Type License Plate Sales

| State | License Plate Sales |
|---------------|---------------------|
| Tennessee | \$6,404,500 |
| California | \$2,823,000 |
| Texas | \$450,000 |
| Alabama | \$120,000 |
| New Hampshire | \$80,000 |
| Nevada | \$59,897 |
| Georgia | \$20,000 |
| Grand Total | \$9,957,397 |

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Source: NASAA Fiscal Year 2013 SAA Revenues Survey

Lotteries and Gaming



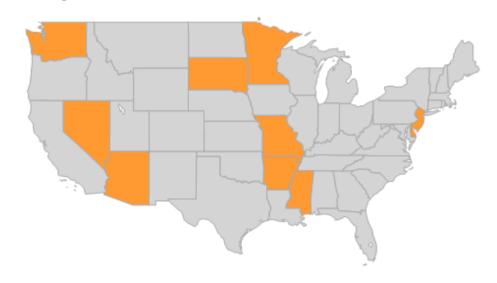
Type Lotteries and Gaming

| State | Lotteries and Gaming |
|---------------|----------------------|
| West Virginia | \$1,021,250 |
| Colorado | \$883,954 |
| Iowa | \$416,702 |
| Wisconsin | \$24,900 |
| Grand Total | \$2,346,806 |

Special Taxes and Fees

Source: NASAA Fiscal Year 2013 SAA Revenues Survey

Beyond State General Funds: Dialogue Session



Type Special Taxes and Fees

| State | Special Taxes and Fees |
|--------------|------------------------|
| Minnesota | \$23,314,000 |
| New Jersey | \$16,000,000 |
| Missouri | \$4,028,692 |
| Arizona | \$1,380,000 |
| Washington | \$1,086,000 |
| Arkansas | \$856,071 |
| South Dakota | \$791,006 |
| Delaware | \$760,700 |
| Nevada | \$584,435 |
| Mississippi | \$465,000 |
| Grand Total | \$49,265,904 |